

Message Text

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PAGE 01 STATE 066974
ORIGIN COME-00

INFO OCT-01 EUR-12 EA-10 ISO-00 EB-08 TRSE-00 STR-07
LAB-04 AGRE-00 DODE-00 SIG-03 CEA-01 CIAE-00
FRB-03 H-01 INR-10 INT-05 L-03 NSAE-00 PA-01
CTME-00 AID-05 SS-15 ITC-01 SP-02 SOE-02 OMB-01
DOE-11 NSCE-00 SSO-00 USIE-00 INRE-00 AF-10
ARA-10 NEA-10 /136 R

DRAFTED BY COM/BIEPR/OTP/TNAD:K KUWABARA:CMS
APPROVED BY EB/OT/STA:J S SPIRO
COM/BIEPR/OTP/TNAD:D SCHLECHTY
TREASURY:E BARBER
STR:M POMERANZ
LABOR:R RENISON
OFPP:L HAUGH
AGRICULTURE:J BENSON
DOD:R BOOTON

-----000190 160155Z /72

O 152252Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY LONDON IMMEDIATE
AMEMBASSY PARIS IMMEDIATE
AMEMBASSY BONN IMMEDIATE
AMEMBASSY BRUSSELS IMMEDIATE
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AMEMBASSY STOCKHOLM IMMEDIATE
AMEMBASSY BERN IMMEDIATE

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E.O. 11652:N/A

TAGS: ETRD, MTN

SUBJECT:IDENTIFICATION OF PUBLIC PROCUREMENT ENTITIES OF
CENTRAL GOVERNMENTS IN SELECTED DEVELOPED COUNTRIES

REF: STATE 63022

1. IN STEP WITH ACCELERATED MTN, CERTAIN KEY COUNTRIES PLAN TO START NEGOTIATING ON COVERAGE OF PROPOSED GOVERNMENT PROCUREMENT CODE IN EARLY APRIL. GROUP WILL ADDRESS SUCH QUESTIONS AS PURCHASING ENTITIES SUBJECT TO CODE, THRESHOLD VALUE ABOVE WHICH CODE PROVISIONS APPLY, EXCEPTIONS, AND DEROGATIONS. SHIFT TO THIS NEGOTIATING PHASE WOULD FOLLOW AGREEMENT ON ESSENTIAL ELEMENTS OF CODE RULES AND PROCEDURES. THE PLURILATERAL GROUP (U.S., EC, JAPAN, CANADA, SWITZERLAND, AND SWEDEN) HAS BEEN MEETING INFORMALLY TO DRAFT TEXTS FOR PARTS OF THE CODE WITH A VIEW TO THEIR LATER ENDORSEMENT BY NTM SUBGROUP ON GOVERNMENT PROCUREMENT.

2. PLURILATERAL GROUP WILL ATTEMPT IN NEAR TERM AND ON TRIAL BASIS TO ESTABLISH DEFINITIVE LIST OF PURCHASING ENTITIES IN THESE COUNTRIES TO BE COVERED BY CODE (SEE REFTEL FOR U.S. LIST). WE CONSIDER IT LIKELY THAT NEGOTIATIONS ON ENTITY-BY-ENTITY BASIS WILL TURN INTO

REQUEST/OFFER EXERCISE. WASHINGTON IS THEREFORE COMPILING POTENTIAL REQUEST LISTS FOR PURCHASING ENTITIES OF OTHER PLURILATERAL GROUP MEMBERS. IN NEGOTIATING BY ENTITY, WE WILL NEED TO DEVELOP BEST INTELLIGENCE ON PURCHASING LIMITED OFFICIAL USE

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ENTITIES OF OUR TRADING PARTNERS, AND MAKE KNOWLEDGEABLE ASSESSMENTS AS TO SPECIFIC ENTITIES WE SHOULD TRY THE HARDEST TO INCLUDE UNDER THE CODE.

3. WE ARE FORWARDING SEPARATELY A LIST OF HOST GOVERNMENT PURCHASING ENTITIES GROUPED, WHERE POSSIBLE OR APPROPRIATE, INTO THREE CATEGORIES. THE FIRST GROUP INCLUDES THE LIKES OF MINISTRIES AND U.S. DEPARTMENTS, WHICH ARE CLEARLY ENTITIES UNDER THE DIRECT CONTROL OF THE NATIONAL GOVERNMENT. SECOND GROUP COVERS OTHER CENTRAL GOVERNMENT ENTITIES, INCLUDING THOSE WHICH OPERATE ON BASIS OF ANNUAL BUDGETARY APPROPRIATION. THIRD GROUP TAKES IN QUASI-PUBLIC ENTITIES WHERE THE NATIONAL GOVERNMENT HAS EXPLICIT OR RESIDUAL POWER TO DIRECT OR INFLUENCE THE PROCUREMENT POLICY OF AN ENTITY. THIS AUTHORITY MAY BE EXERCISED BY THE CENTRAL GOVERNMENT THROUGH APPOINTMENT OF PUBLIC MEMBERS TO BOARD OF DIRECTORS OF AN ENTITY, BY ISSUE OF OPERATING FRANCHISE SUBJECT TO PERIODIC REVIEW OR RENEWAL, BY OWNERSHIP OF SHARES IN AN ENTITY, ETC. THE COMPILATION AND GROUPINGS WERE BASED ON OUR BEST INFORMATION. IN MANY CASES, OUR FIRST RECOURSE FOR SUCH DATA WAS TO INFORMATION DEVELOPED

DURING OECD GOVERNMENT PROCUREMENT DISCUSSIONS, WHICH MAY BE FOUND IN THE OECD TCWP DOCUMENT SERIES TFD/TD/821, OR OTHER REPLIES TO QUESTIONNAIRE TFD/TD/792 OF JULY 17, 1974.

4. EMBASSY REQUESTED ON URGENT BASIS TO REVIEW AND NOTE MAJOR OMISSIONS AND ERRORS IN LISTING AND TO REPLY BY MARCH 28 OR EARLIER. ANY ASSESSMENT EMBASSY CAN PROVIDE ON (1) PARTICULAR FOREIGN ENTITIES U.S. SHOULD SEEK TO HAVE COVERED BY THE CODE, MAINLY BECAUSE THEY NOW OR POTENTIALLY ARE MAJOR BUYERS OF U.S. PRODUCTS, AND (2) METHOD AND DEGREE OF CONTROL OR INFLUENCE NATIONAL GOVERNMENT HAS OVER SPECIFIC ENTITIES, WOULD BE HELPFUL. SUCH INFORMATION PERTAINING TO QUASI-PUBLIC ENTITIES LIMITED OFFICIAL USE

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WOULD BE ESPECIALLY USEFUL. MANY U.S. INDUSTRIES ARE PARTICULARLY COMPETITIVE IN PRODUCTS BOUGHT BY FOREIGN QUASI-GOVERNMENT ENTITIES, AND WE MAY NEED TO PRESENT ARGUMENTS OR EVIDENCE TO SHOW HOW PURCHASING DECISIONS OF THESE ENTITIES ARE OR CAN BE AFFECTED BY THE CENTRAL GOVERNMENT.

5. EMBASSY ALSO REQUESTED TO REPORT ON VALUE OF RECENT ANNUAL PROCUREMENTS BY HOST GOVERNMENT OF GOODS IN FOLLOWING PRODUCT SECTORS: HEAVY ELECTRICAL EQUIPMENT (TURBINE-GENERATORS, TRANSFORMERS, OUTDOOR CIRCUIT BREAKERS), COMPUTERS AND OFFICE EQUIPMENT, SCIENTIFIC AND CONTROLLING INSTRUMENTS AND APPARATUS, TELE-COMMUNICATIONS EQUIPMENT, NONCONSUMER ELECTRONICS AND TRANSPORTATION EQUIPMENT. SUCH INFORMATION AS EMBASSY CAN PROVIDE WILL HELP US TO EXPLORE OPTIONS AVAILABLE IN NEGOTIATING ON CODE COVERAGE. SOME U.S. INDUSTRY SECTORS VIEW LIBERALIZATION OF FOREIGN GOVERNMENT PURCHASING PRACTICES AS MAJOR NEGOTIATING OBJECTIVE ACHIEVEMENT OF WHICH IS ESSENTIAL IF INDUSTRY IS TO SUPPORT FINAL MTN PACKAGE. VANCE

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INFO OCT-01 EUR-12 IO-13 ISO-00 SSO-00 /034 R

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DRAFTED BY EB/OT/STA:G WHITE:CMS

APPROVED BY EB/OT/STA:T O'HERRON

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FM SECSTATE WASHDC

TO USMISSION GENEVA IMMEDIATE

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FOL RPT STATE 066974 SENT ACTION LONDON PARIS BONN BRUSSELS
THE HAGUE LUXEMBOURG ROME COPENHAGEN DUBLIN TOKYO OTTAWA
STOCKHOLM & BERN DTD 15 MAR 78

QUOTE: LIMITED OFFICIAL USE STATE 066974

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, COMMODITIES, BUDGETS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE066974
Document Source: CORE
Document Unique ID: 00
Drafter: K KUWABARA:CMS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780116-0288
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780364/aaaacbx.tel
Line Count: 298
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 2d3c4bc6-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 63022
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3318992
Secure: OPEN
Status: NATIVE
Subject: IDENTIFICATION OF PUBLIC PROCUREMENT ENTITIES OF CENTRAL GOVERNMENTS IN SELECTED DEVELOPED COUNTRIES
TAGS: ETRD, UK, MTN
To: LONDON PARIS MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/2d3c4bc6-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
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